Safe Harbor

This presentation contains “forward-looking” statements that are based on our management's beliefs and assumptions and on information currently available to management. Forward-looking statements include information concerning our possible or assumed future results of operations, business strategies, financing plans, competitive position, industry environment, potential growth opportunities, potential market opportunities and the effects of competition.

Forward-looking statements include all statements that are not historical facts and can be identified by terms such as “anticipates,” “believes,” “could,” “seeks,” “estimates,” “intends,” “may,” “plans,” “potential,” “predicts,” “projects,” “should,” “will,” “would” or similar expressions and the negatives of those terms. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Forward-looking statements represent our management’s beliefs and assumptions only as of the date of the press release announcing financial results for the third quarter of 2013. You should read our final prospectus filed with the SEC on September 20, 2013 and our Form 10-Q for the quarter ended September 30, 2013, which will be filed with the SEC, including the Risk Factors set forth therein, completely and with the understanding that our actual future results may be materially different from what we expect. Except as required by law, we assume no obligation to update these forward-looking statements publicly, or to update the reasons why actual results could differ materially from those anticipated in the forward-looking statements, even if new information becomes available in the future.

This presentation includes certain non-GAAP financial measures as defined by the SEC rules. As required by Regulation G, we have provided a reconciliation of those measures to the most directly comparable GAAP measures, which is available in the appendix.
Our World ReImagined!

- Social
- Mobile
- Cloud
- Big Data
The Dark Side of Innovation

Over 95% Compromised
Nation State Attacks
Cyber Crime Exploding
95% of Organizations Compromised

Coordinated Persistent Threat Actors

Dynamic, Polymorphic Malware

NEW THREAT LANDSCAPE

Multi-Vector Attacks

Multi-Staged Attacks
Security ReImagined

FireEye
Virtual Machine-Based Model of Protection

Purpose-Built for Security
Hardened Hypervisor
Scalable
Portable

Finds known/unknown cyber-attacks in real-time across all vectors

MVX Engine
FireEye’s Technology – State of the Art Protection

- Multi-vector Incoming Traffic
  - Web
  - Email
  - Files
  - Mobile

- Detonate/Analyze
  - 1M+ Objects/Hour
  - Multi-Flow
  - Bi-Directional
  - Callback & Data Exfiltration

- Correlate
  - Within VMs
  - Between VMs
  - Cross-Enterprise

FireEye Mobile Threat Prevention will be generally available by the end of 2013.
Power of FireEye Continuous Protection Solution

>30M Malware events detected in customer networks YTD

>12M Callbacks to 180 countries detected in 2013

160 APT campaigns detailed in the APT Encyclopedia

12 Sandbox evasion techniques used by hackers revealed by FireEye
Global Company with 1000+ Employees!

- **Global Headquarters**: Milpitas, CA
- **Data Centers**: Sacramento, CA
- **Global Support Centers**: Salt Lake City, UT
- **Global Support Centers**: Cork, Ireland
- **EMEA Headquarters**: London
- **Development Center**: India (New 2013)
- **Global Support Centers**: Singapore (New 2013)
- **Data Centers**: Reston, VA (New 2013)
- **Asia Headquarters**: Singapore (New 2013)
Q3’13 Financials and Metrics

November 7, 2013
Cumulative Customer Count

Q3'12: 768
Q3'13: 1,349
Increase: +76%
Billings and Revenue

Year-to-Date (9 months ended Sep 30, 2013)
- 2012 YTD: $51.6
- 2013 YTD: $104.3

Q3’13 (3 months ended Sep 30, 2013)
- Q3’12: $21.9
- Q3’13: $42.7
Deferred Revenue

<table>
<thead>
<tr>
<th>Date</th>
<th>Non-Current Deferred</th>
<th>Current Deferred</th>
</tr>
</thead>
<tbody>
<tr>
<td>9/30/2012</td>
<td>59.6</td>
<td>$20</td>
</tr>
<tr>
<td>9/30/2013</td>
<td>130.8</td>
<td>$120</td>
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</tbody>
</table>

+119%
Revenue by Geography

Q3’12

- US: 84%
- EMEA: 7%
- APAC: 6%
- Other: 3%
- Total: $21.9M

Q3’13

- US: 71%
- EMEA: 15%
- APAC: 11%
- Other: 3%
- Total: $42.7M
## Raising Outlook

<table>
<thead>
<tr>
<th>Metric</th>
<th>Q4’13</th>
<th>2013</th>
<th>2014 Preliminary</th>
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</thead>
<tbody>
<tr>
<td><strong>Billings</strong></td>
<td>$82-$86M</td>
<td>$240–$245M</td>
<td>$350–$370M</td>
</tr>
<tr>
<td><strong>Revenue</strong></td>
<td>$52 - $54M</td>
<td>$156-$158M</td>
<td>$240–$250M</td>
</tr>
<tr>
<td><strong>Non-GAAP Operating Loss</strong></td>
<td>$40 –$44M</td>
<td>$134–$138M</td>
<td></td>
</tr>
</tbody>
</table>
# Reconciliation of Billings to Revenue

## FireEye, Inc.

### Reconciliation of Non-GAAP Billings to GAAP Revenue

(Unaudited, in thousands)

<table>
<thead>
<tr>
<th></th>
<th></th>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>GAAP revenue</td>
<td>$ 42,652</td>
<td>$ 21,896</td>
<td>$ 104,290</td>
<td>$ 51,637</td>
</tr>
<tr>
<td>Add change in deferred revenue</td>
<td>28,167</td>
<td>13,005</td>
<td>54,346</td>
<td>29,483</td>
</tr>
<tr>
<td>Non-GAAP billings</td>
<td>$ 70,819</td>
<td>$ 34,901</td>
<td>$ 158,636</td>
<td>$ 81,120</td>
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