



FireEye Recognizes Carahsoft, GuidePoint Security and Macquarie Government as Partners of the Year

January 27, 2020

Awards announced at annual FireEye Momentum partner and sales conference

MILPITAS, Calif.--(BUSINESS WIRE)--Jan. 27, 2020-- [FireEye, Inc.](#) (NASDAQ: FEYE), the intelligence-led security company, today announced the winners of its 2019 Partner Awards. Each award recognizes the achievements of the top FireEye partners in 2019, highlighting their contributions to help protect customers around the world and the growth of their security business with FireEye. The award ceremony was held at FireEye Momentum, the company's annual partner and sales conference.

This press release features multimedia. View the full release here: <https://www.businesswire.com/news/home/20200127005064/en/>



FireEye recognizes partners at a Momentum awards ceremony. Pictured here, Carahsoft wins 2019 Distributor of the Year (Photo: Business Wire)

"Our customers have a wide range of needs, so it's important that we work with a partner like FireEye that has the expertise and range of solutions to handle these requirements," said Chris Clarke, Director of Sales at Carahsoft. "FireEye consistently evolves its partner offering too, with a revamped partner portal and the introduction of new margin incentives through promotional offerings. Benefits like these are key reasons why we've worked with FireEye for many years and look forward to working with them in the future. We're delighted that the feeling is mutual, and that FireEye has recognized us with its Distributor of the Year award."

Recipients of the 2019 FireEye Partner Awards include:

- Distributor of the Year – Global: [Carahsoft](#)
- Top Partner Performance – Americas: [GuidePoint Security](#)
- Top Partner Performance – EMEA: [Tecom Enterprise Solutions](#)
- Top Partner Performance – APAC:

[Macquarie Government](#)

- Top Partner Performance – Japan: [NTT Communications](#)

"The partner community is an important part of bringing a world-class level of protection to our joint customers around the globe," said Bill Robbins, Executive Vice President of Worldwide Sales at FireEye. "To enable the channel, we have rolled out initiatives over the last twelve months such as new mid-market offerings along with the restructuring of our rebate program, which now reaches hundreds more partners. It's great to see our partners utilizing these benefits and achieving such significant outcomes. Congratulations to all our award winners."

If you are interested in becoming a FireEye partner, [please find more details here.](#)

About FireEye, Inc.

FireEye is the intelligence-led security company. Working as a seamless, scalable extension of customer security operations, FireEye offers a single platform that blends innovative security technologies, nation-state grade threat intelligence, and world-renowned Mandiant® consulting. With this approach, FireEye eliminates the complexity and burden of cyber security for organizations struggling to prepare for, prevent, and respond to cyber attacks. FireEye has over 8,500 customers across 103 countries, including more than 50 percent of the Forbes Global 2000.

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Source: FireEye, Inc.

Media Inquiries:

Media.Relations@FireEye.com

Investor Inquiries:

Investor.Relations@FireEye.com